

> EXPERTS IN GLOBAL SEARCH

A LEADER AND INNOVATOR IN SEARCH, RECRUITMENT AND CONTRACT STAFFING WORLDWIDE

# STAFFING INDUSTRY LEADER

MRINetwork®, started in 1965, is now one of the world's largest search and recruitment organizations, provides staffing solutions specifically designed to meet the unique challenges companies today must face for effectively attracting and retaining solid talent. Whether you are top-grading your current staff or building a new team, MRINetwork has a solution for your needs.



**MORE THAN 3500** SEARCH SPECIALISTS

# **GLOBAL REACH**

With approximately 800 offices in 40 countries and access to most of the world's top passive candidates, MRINetwork responds to cross border executive solutions. Our recruitment specialists form partnerships with their clients to solve problems, control staffing costs and deal with the dynamics of today's economy.





# INDUSTRY SPECIALISTS

With tens of thousands of searches every year in every major industry, at every position level, and in virtually every major company across the globe, our search consultants have a reputation as industry experts. Typically our experts have worked in the industries they serve before joining MRINetwork and, interacting in their marketplaces every day, they source exceptional candidates - most often candidates who are not active job seekers.





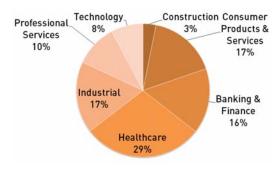
Placements by Job Classification





**INDUSTRY EXPERTISE** 

Placements by



ACCESS TO TOP **PASSIVE CANDIDATES** 





# MRINetwork, a CDI Corp. Company

**MRI**Network, is a wholly owned subsidiary of **CDI Corp.** (NYSE: CDI)

### CDI Close-up:

- More than 50 years in the industry
- CDI offers Fortune 1000 clients a cost-effective, singlesource provider of high-value engineering and information technology outsourcing solutions and professional staffing.
- 2010 Revenue: \$926 MM
- Employees: approximately 8,800Locations: 1,000+ worldwide
- 2010 Balance Sheet: \$28 MM cash & cash equivalents

## **Key Services:**

- Engineering Outsourcing
- Information Technology Staffing & Solutions
- Project Management
- Skilled Professional Staffing











# TARGETED WORLDWIDE SOLUTIONS

To reduce the inefficiency of working with multiple recruiters, we offer a complete portfolio of staffing tools to answer a wide range of needs and to establish reliable partnerships with our clients:

- Testing and Assessment Services
- Project Management
- Candidate Sourcing
- CV Screening and Short List Creation
- Background Screening
- Compensation Surveys and Industry Intelligence
- Contract Staffing

# OUR PROCESS

Filling a key position requires focused research, an organized approach and a systematic search process. We invest the time to understand your company, your values, and your business goals. We work with you to clarify your objectives and your job specifications. We know that candidates who thrive in one company may not necessarily thrive in another so we make sure that we have a feel for the character and culture of your organization.

## **PLANNING AND RESEARCH**

- Define the scope of the project and creating a profile of the position to be filled.
- Using client competitor information, our industry sources and confidential referrals, we conduct thorough research to uncover potential candidates.

## **CANDIDATE CONTACT**

- Make contact with candidates on a direct, personal basis.
- We become your spokesperson, presenting your objectives and your opportunity.
- Examine the qualifications of each candidate against the comprehensive profiles developed during the planning stage.

## PRESENTATION OF CANDIDATES

- Only the most qualified candidates are presented for your consideration.
- Assist you in scheduling and monitoring the interview process.

## THE DECISION AND THE OFFER

- While you alone make the decision on the best candidate for your organization, we assist you during this critical stage by facilitating communications on compensation, relocation, and benefits.
- Assist the candidate through the emotional process of resigning the present position, including dealing with counteroffers.

#### **ONGOING RELATIONSHIP**

- Our goal is to provide you with people who contribute to your company's goals and make a real difference to your organization.
- We do not consider a search successful unless this goal has been accomplished.







